

## Message Text

UNCLASSIFIED

PAGE 01 USBERL 00815 101030Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----068934 101544Z /50

R 100943Z APR 78  
FM USMISSION USBERLIN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6590  
AMEMBASSY BONN  
AMEMBASSY BRUSSELS

UNCLAS USBERLIN 0815

E.O.11652: NA  
TAGS: BEXP, BTIO, GW, WB  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/02/PO 194

2. 040578

3. M. MERDIAN

4. \*28 GERMNY

5. A D M

6A. REPLY TO --  
6B. HERR WOLFGANG ZOCHERT  
6C. ZEISSPHAD 26  
D-1000 BERLIN 49, GERMANY  
7. TEL. (030) 742-88-63

8. --

9. 100, 111

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 USBERL 00815 101030Z

10. 3732713-0050- SAILING BOATS, 21 FEET RANGE  
2394098-0010 - SAILS, COTTON AND TOHER FIBRES  
3519400-0010 - OUTBOARD MOTORS, SMALL AND MEDIUM SIZES  
WEST BERLIN DISTRIBUTOR AND MANUFACTUER OF SILING  
BOATS SEEKS IMPORT OF ABOVE. FIRM SEES EXCELLENT POS-  
SIBILITIES FOR SAILING BOATS IN 21 FEET RANGE IN THE  
FAST EXPANDING GERMAN BOAT MARKET. WILL EITHER IMPORT

BOAT DIRECTLY, IF TRANSPORT COSTS NOT PROHIBITIVE OR  
REQUIRE LICENSE FOR MANUFACTURE IN LOW-COST COUNTRY.  
FIRM HAS EXPERIENCE IN BOTH SAIL AND MANUFACTURE OF LARGER  
BOATS. GEORGE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978USBERL00815  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780154-0008  
**Format:** TEL  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780473/aaaacjxh.tel  
**Line Count:** 66  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a55920b3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3016617  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BTIO, GE, WB  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a55920b3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014